

### Question #1 of 19

The Global Investment Performance Standards (GIPS) were designed to apply primarily to which of the following groups?

- A) Investment management firms located in countries without locally accepted investment standards already in place. ✗
- B) Investment firms located in the 21 countries that have contributed significantly to promoting and developing the GIPS. ✗
- C) Investment management firms located worldwide that seek to comprehensively and accurately present historical investment performance. ✓

#### Explanation

The GIPS were designed to become "the" worldwide standard for all investment firms seeking to present historical investment performance.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #2 of 19

The Global Investment Performance Standards (GIPS) apply to which of the following parties?

- A) An investment management firm located in Indonesia. ✓
- B) A software firm that developed a software package that assists investment firms in achieving GIPS compliance. ✗
- C) The chief compliance officer for a regional money manager. ✗

#### Explanation

Only an investment firm that actually manages assets can claim compliance with GIPS.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #3 of 19

In 1995, the CFA Institute sponsored and funded the Global Investment Performance Standards (GIPS) in response to:

- A) both of the reasons listed here. ✗
- B) a need to address issues, such as portability of investment results. ✓
- C) an increase in insider trading. ✗

#### Explanation




The GIPS were created to address the portability of investment results, varying time periods, and survivorship biases. Insider trading was not an issue.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #4 of 19

Compliance with the CFA Institute Performance Presentation Standards (PPS) or the Global Investment Performance Standards (GIPS) is:

- A) the only way to comply with Standard III(D), Performance Presentation. 
- B) the best way to comply with Standard III(D), Performance Presentation. 
- C) required by the Code of Conduct. 

#### Explanation




According to the *Standards of Practice Handbook*, complying with the PPS and GIPS is the best way to comply with Standard III(D). However, a firm is not required to be in compliance with either PPS or GIPS in order to claim compliance with Standard III(D). Compliance with the PPS or GIPS is neither required by the Code and Standards nor the SEC.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #5 of 19

If the Chief Investment Officer of an investment advisory firm also is a CFA charterholder, which of the following statements is CORRECT?

- A) The firm must comply with the CFA Institute Global Investment Performance Standards only if it states that it follows the Standards. 
- B) All performance results that are presented must comply with the CFA Institute Global Investment Performance Standards. 
- C) The firm must present an historical composite. 

#### Explanation




Global Investment Performance Standards (GIPS) are the best way to comply with the Standard on performance presentation; however, adoption of GIPS is voluntary.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #6 of 19

A good way to describe the Global Investment Performance Standards (GIPS) is a:

- A) screening mechanism for determining appropriate international investments. 
- B) common yardstick for means of comparison. 
- C) legal doctrine with criminal penalties. 

#### Explanation

Just like the Presentation Performance Standards (PPS), the GIPS serve as a yardstick so the performance of one individual or firm can be properly compared to that of another.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #7 of 19

Lora Murphy has an account at Ferrell Investments, a GIPS-compliant firm. Murphy invests in small-cap value stocks and pays Ferrell a standard fee to execute her buy and sell orders. According to GIPS, is Ferrell required to include Murphy's portfolio in their small-cap value stock composite?

- A) No, because the portfolio is non-discretionary. ✔
- B) No, because constructing composites is voluntary. ✘
- C) Yes, because the portfolio is fee-paying. ✘

#### Explanation

To comply with GIPS, a firm must include all fee-paying discretionary portfolios in at least one composite. Discretionary portfolios are those for which the firm makes investment decisions. Because this portfolio's owner is making her own investment decisions, the portfolio is non-discretionary and should not be included in the firm's composites.

(Study Session 1, Module 4.1, LOS 4.b)

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### Question #8 of 19

Which of the following statements *most accurately* describes the requirements for GIPS verification?

- A) A firm must select a representative set of composites for third-party GIPS verification. ✘
- B) Verification of GIPS compliance is recommended, but not required. ✔
- C) Third-party verification is required for a firm to claim compliance with GIPS. ✘

#### Explanation

Verification of GIPS compliance is recommended but not required. If a firm chooses verification, GIPS require the verification to be performed by a third party and apply to the entire firm's methods and practices, rather than that of selected composites.

(Study Session 1, Module 4.1, LOS 4.c)

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### Question #9 of 19

McGregor Investment Management promotes itself as a fixed-income investment management firm. The vast majority of the portfolios it manages are fixed-income portfolios. McGregor does, however, manage a few portfolios, utilizing a growth equity investment strategy, but the firm has no intention of ever promoting this strategy. Under the Global Investment Performance Standards (GIPS), must these portfolios be included in a composite?

- A) No, because the firm does not normally manage portfolios to a growth equity strategy and is not planning to promote it. ✘
- B) Yes, because the portfolios are discretionary and fee paying. ✔
- C) Yes, because the portfolios are managed to a widely recognized investment strategy. ✘

#### Explanation




The GIPS Standards require that all actual fee-paying discretionary portfolios are included in at least one composite. It does not matter if the firm ever plans to promote the particular strategy to which a portfolio is being managed, if the portfolio is fee-paying and discretionary, it must be included in at least one composite. Thus, McGregor must include the growth equity portfolios in at least one of its composites.

(Study Session 1, Module 4.1, LOS 4.b)

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### Question #10 of 19

When verifying a firm's compliance with Global Performance Investment Standards (GIPS), the verifier must:

- A) disclose whether the verification was performed by the firm's internal auditors or a third party. 
- B) clearly identify the composites for which verification has been performed. 
- C) attest that the firm's processes and procedures are established to present performance in accordance with GIPS requirements. 

#### Explanation




The verifier must attest that the firm has complied with all GIPS requirements for composite construction on a firm-wide basis and that the firm's processes and procedures are established to present performance in accordance with the calculation methodology, data, and format requirements of GIPS. Verification is not a GIPS requirement. If performed, verification applies to the firm as a whole, not to individual composites, and must be performed by an independent third party, not the firm itself.

(Study Session 1, Module 4.1, LOS 4.c)

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### Question #11 of 19

Which of the following statements *most accurately* describes why the Global Investment Performance Standards (GIPS) were created? To:

- A) provide comparability of performance results among nations for which no presentation guidelines currently exist. 
- B) meet the need for a single globally accepted set of regulatory guidelines among developed securities markets. 
- C) meet the need for a single globally accepted set of investment performance presentation standards. 

#### Explanation




Recognizing the need for one globally accepted set of investment performance presentation standards, CFA Institute sponsored and funded the Global Investment Performance Standards Committee to develop and publish a single global standard by which all firms in all countries calculate and present performance to clients and prospective clients.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #12 of 19

Which of the following *best* describes the underlying principles upon which the Global Investment Performance Standards (GIPS) are based?

- A) Uniformity and consistent application of standards for the global regulation of the securities industry. 
- B) Full disclosure and fair representation of performance results. 
- C) Fair and consistent application of a global set of regulatory requirements. 

**Explanation**

The GIPS standards are a set of voluntary standards based on the fundamental principles of full disclosure and fair representation of performance results.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #13 of 19

Viroqua DeSoto, CFA, is reading a discussion in an online forum about the construction and purpose of composites in performance reporting. She finds these statements from participants:

Statement 1: The purpose of composites is to let investors know how well a firm has performed managing different types of securities or investment strategies.

Statement 2: A managed portfolio should have a performance history of at least one year before the firm assigns it to a composite.

With respect to both statements:

- A) both are incorrect. 
- B) only one is correct. 
- C) both are correct. 

**Explanation**




DeSoto should agree with Statement 1 but disagree with Statement 2. Reporting on the performance of composites gives clients and prospects information about the firm's success in managing various types of securities or investment styles. The firm should identify which composite each managed portfolio will be included in before the portfolio's performance is known, to prevent the firm from including portfolios selectively and artificially creating composites with superior returns.

(Study Session 1, Module 4.1, LOS 4.b)

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### Question #14 of 19

When measuring and presenting their investment performance, GIPS compliant firms are required to:

- A) exclude time periods that are unrepresentative of the firm's performance history. 
- B) include terminated accounts in their performance history. 
- C) disclose the performance of the best-performing accounts in each composite. 

**Explanation**




Because excluding terminated accounts introduces survivorship bias, GIPS requires firms to include these accounts in their performance history. The other two choices describe misleading performance presentation practices that GIPS are designed to avoid.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #15 of 19

Which of the following statements about a GIPS-compliant firm's verification of GIPS compliance is *most accurate*? Verification is:

- A) required, and must be performed by an independent third party. 
- B) optional, but if chosen it must be performed by an independent third party. 
- C) required, and may be performed by the firm's internal auditors. 

#### Explanation




Verification of GIPS compliance is recommended but not required. If a firm chooses to obtain GIPS verification, it is required to be performed by an independent third party.

(Study Session 1, Module 4.1, LOS 4.c)

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### Question #16 of 19

As countries adopt the Global Investment Performance Standards (GIPS), which of the following is *least likely* to occur?

- A) Existing and potential clients will be able to make fair and unambiguous comparisons among investment firms. 
- B) Competition in the global investment industry will be enhanced. 
- C) The trend toward cross border investments will decline. 

#### Explanation




There is no reason to expect the level of international investing to decline as a result of the adoption of a global set of performance standards. If anything, international investing will become more attractive as the credibility of reported performance results improves.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #17 of 19

The purpose of composites in a GIPS-compliant performance presentation is to:

- A) clearly distinguish the entity that is presented to the public as a GIPS-compliant firm. 
- B) provide information about a firm's performance in various asset classes. 
- C) present overall firm performance in a single statistic that is comparable across firms. 

#### Explanation




The purpose of composites is to give clients and prospects information about a firm's past performance managing investments in various asset classes.

(Study Session 1, Module 4.1, LOS 4.b)

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### Question #18 of 19

Which of the following statements regarding CFA Institute Global Investment Performance Standards (GIPS) is CORRECT? A firm that employs members of CFA Institute:

- A) must comply with the GIPS only within the United States. 
- B) must choose to comply with either the Performance Presentation Standards (PPS) or GIPS. 
- C) is not required to conform to the GIPS. 

#### Explanation




No firm is required to comply with either PPS or GIPS. These are CFA Institute guidelines, and a firm can choose to conform to one or both.

(Study Session 1, Module 4.1, LOS 4.a)

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### Question #19 of 19

Which of the following statements *most accurately* describes verification under the Global Investment Performance Standards (GIPS)? GIPS verification:

- A) requires a verification report to be issued for the entire firm. 
- B) requires verification of individual composites. 
- C) is required for a firm to claim GIPS compliance. 

#### Explanation

A single verification report is issued with respect to the entire firm; GIPS verification cannot be carried out for a single composite.

(Study Session 1, Module 4.1, LOS 4.c)